



October 14, 2025

For Immediate Release

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Notice of Revisions of Full-year Results Forecast and Numerical Targets in the Second Medium-term Management Plan

IZUMI CO., LTD. (the "Company") announces that it has revised the financial results forecast for the fiscal year ending February 28, 2026 (from March 1, 2025 to February 28, 2026), which was announced on April 14, 2025, mainly reflecting recent performance trends, as described below.

1. Full-year financial results forecast

(1) Revisions to forecast of consolidated financial results for the fiscal year ending February 28, 2026 (from March 1, 2025 to February 28, 2026)

	Operating revenue	Operating profit	Ordinary profit	P r o f i t attributable to owners of p a r e n t	Earnings per s h a r e
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecast (A)	590,100	30,700	30,400	18,300	255.75
Revised forecast (B)	570,300	26,400	26,100	15,200	215.20
C h a n g e (B - A)	-19,800	-4,300	-4,300	-3,100	—
C h a n g e (%)	-3.4	-14.0	-14.1	-16.9	—
(Reference) Results for the previous fiscal year (Fiscal year ended February 28, 2025)	524,142	25,735	26,009	12,304	171.98

(Note) In the first six months of the fiscal year ending February 28, 2026, the Company finalized the provisional accounting treatment for the business combination. The relevant first six months and full-year figures for the fiscal year ending February 28, 2026 reflect the finalized accounting treatment for the business combination.

(2) Revisions to forecast of non-consolidated financial results for the fiscal year ending February 28, 2026 (from March 1, 2025 to February 28, 2026)

	O p e r a t i n g r e v e n u e	Operating profit	Ordinary profit	P r o f i t	Earnings per s h a r e
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecast (A)	394,900	23,500	23,100	14,500	202.64
Revised forecast (B)	380,900	20,200	19,800	12,300	174.14
C h a n g e (B - A)	-14,000	-3,300	-3,300	-2,200	—
C h a n g e (%)	-3.5	-14.0	-14.3	-15.2	—
(Reference) Results for the previous fiscal year (Fiscal year ended February 28, 2025)	372,839	21,267	21,420	9,635	134.68

(3) Reasons of the revisions

Regarding the full-year financial results forecast, the Company sees upward pressure on costs, generated by the persistent inflation, putting substantial pressure on its profits. The Company also sees expenses exceeding the previous year's levels across a wide range of cost items, including rising electricity rates, a base-pay increase as personnel expenses, and increases in logistics costs, in addition to soaring raw material prices. Changes in the purchasing behaviors of consumers are also negatively affecting sales. While growth in real income is not keeping pace with the price increases, budget consciousness has become particularly noticeable among consumers given a growing intention to safeguard their livelihoods. This has caused sluggish growth in the number of customers and average sales per customer.

Going forward, the Company will focus on ensuring thorough cost management in this inflationary environment and will strengthen product strategies in line with consumer needs. One example of this can be seen in the products of the Izumi Group's first unified private brand (PB), which were released in September this year. In pursuing these initiatives, the Company will seek to restore its business performance and enhance its corporate value.

Reflecting the above, the Company decided to revise its financial results forecast based on performance trends in the first six months of the fiscal year, also taking into consideration other currently available information and forecasts, etc.

2. Revisions to numerical targets in the Second Medium-term Management Plan

In relation to the above revisions to the full-year financial results forecast, the Company is revising its numerical targets for the final fiscal year of its Second Medium-term Management Plan (from the fiscal year ended February 28, 2022 to the fiscal year ending February 28, 2026) as follows. While the Company is revising its numerical profit targets for the final fiscal year, there are no major changes to the basic policy and strategies under the Second Medium-term Management Plan.

	Previous revised plan ¹	Revised plan	Difference
Operating revenue (before application of the Revenue Recognition Standard) ²	590.1 billion yen (874.8 billion yen)	570.3 billion yen (852.1 billion yen)	-19.8 billion yen (-22.7 billion yen)
Operating profit	30.7 billion yen	26.4 billion yen	-4.3 billion yen
ROA (return on assets)	5.3%	4.5%	-0.8%
ROIC ³	4.8%	4.2%	-0.6%
ROE	6.4%	5.3%	-1.1%

(Note) The above forecasts are based on information currently available to the Company. Actual results, etc. may differ from forecasts due to a variety of factors.

¹ Notice of Revision of Second Medium-term Management Plan released on April 14, 2025.

² Accounting Standard for Revenue Recognition (ASBJ Statement No. 29)

³ ROIC = After-tax operating profit / (Interest-bearing debt + Equity + Non-controlling interests)